Work finished. You keep the decision.

Seth Rosser • Orlando Chamber • November 10, 2026 • Five minute script

0:00 to 0:35 The bench

Jason, thank you. Yogi is talking about building your leadership bench. I want to show you the execution team that can sit behind it. Not another chatbot giving you ideas. A team that takes a specific assignment and returns work you can actually use. You still set the standard. You still make the decisions. Here is one real example from work we did for The Fractional Network.

Cue: Show beat one.

0:35 to 1:15 The assignment

Instead of another long walkthrough, I wanted a written owner's manual. Plain words. Screenshots. What everything is, how it works and how Jason can change it. Then a self check: what to click, what should happen, and whether it is good or a problem. This text is a summary of my saved brief, not a recording of the original conversation. The important part is how specific the assignment is.

Cue: Show the brief. If your new clip is ready, play it instead of reading the brief again.

1:15 to 2:25 The finished work

Here is the finished manual, and here is the matching self check. Look at the Events instruction. It tells him which Events tab to use, because there are two. Then the check tells him to open Add Event, confirm the form appears, and close it without saving. That is useful work, not a suggestion to write useful work. These are excerpts from the completed documents. The signed in pictures in the full manual came from a private practice copy, not verified production. The finished work still needs human review. That is a feature of the process, not something to hide.

Cue: Pause on the two excerpts. Point to the wrong tab warning and the no save check.

2:25 to 3:25 The interaction

Now I will give the assistant a small, messy note and ask for a staff checklist. I will ask who owns it, the action, what done looks like and when to escalate. Draft only. Nothing sent or changed. Watch how the missing staff name stays a question instead of becoming an invented fact.

Cue: Copy the live demo prompt into your existing assistant chat. Allow up to fifteen seconds. If it stalls, say the next line and play the fallback.

3:25 to 4:10 The decision

This is an example of the approval screen we are building around the work. It is a static illustration, not a live production decision. It shows the boundary I care about: the team prepares the work and the owner keeps the decision. I am not claiming the new automatic router is running today. Start with one task that is clear enough to check. Make it useful. Then earn the right to do more.

Cue: Show the labeled approval example. Do not open any real approval controls.

4:10 to 5:00 The next step

If you want to see where profit gets stuck and where the business still depends on you, scan this for your free Owner Freedom MRI. We start with a conversation about your systems and records. Then we agree the scope of the diagnosis: business and department health, the fixes worth doing first, and a thirty, sixty and ninety day action plan. This is not an instant quiz or a promise of recovered revenue. Owners can bring their own business. Fractional leaders can bring a client process. Let's find the next useful piece of work.

Cue: Keep the verified QR on screen. If the MRI page is not live, use the booking fallback deck.

Fallback: I am switching to a prepared offline example of the same task. This is not a live agent response.